



Cutting Edge Computers

Your Complete IT Solution

October 8, 2018

The Honorable Rick Snyder
Governor
P.O. Box 30013
Lansing, MI 48909

Dear Governor:

My name is Courtney Willits, with Cutting Edge Computers in Gaylord Michigan and I am writing you as a small business owner. Cutting Edge Computers has been around the area since 2006. With the business becoming bigger than expected, we decided it was time to give the customers a store front in February of 2014. It is important to us to be able to do the best work possible for everyone who walks through our doors. We believe every customer is a priority, and we do our best to provide excellent customer service.

So when it came time to hire a new Computer Technician I reached out to Jennifer Coughlin from Michigan Works! Northeast Consortium. I have worked with Michigan Works in the past with programs like Skilled Trades Training Fund. This time we started with placing an ad on the Michigan Talent Connect. As I went through candidates I could see that training was going to be needed for who we were going to hire. We always have a hard time finding quality employees and have to stop taking jobs to train and that means we lose money. We were able to use the On-The- Job Training program that Michigan Works offers. We were able to use the funding to make sure our technician got properly trained without having to struggle financially. She made the process easy and painless for us through the whole process. I have since referred others to reach out to her and learn about this program that Michigan Works offers.

I would like to say Thank You for your continued efforts with having funding available to help with getting our staff properly trained without such a financial struggle to move forward with helping our customers.

Sincerely,

A handwritten signature in black ink that reads "Courtney Willits". The signature is written in a cursive, flowing style.

Courtney Willits
Cutting Edge Computers