



May 14, 2018

To the Honorable Governor Snyder,

Clear Rate Communications would like to take a moment to express our gratitude for the support and guidance we have received from our local Oakland County Michigan Works! programs and services.

Clear Rate Communications is a telecommunications company that provides phone, data and internet services to residential customers and business customers spanning multiple industries. We have been growing our business over the last few years, but finding qualified technicians to fill the gaps in our system has been a challenge. We started partnering with our local business services group in 2016 and they have been helping us with everything from distributing and promoting opportunities to talent development. The support we have been provided through their system has been invaluable to our company. We have been able to onboard new individuals, get others trained to create additional backfill opportunities, and fill those gaps with their assistance. The collaboration has been very advantageous for our company and the people we employ.

We are grateful for the ability to engage with this local team and feel fortunate to have their support. We look forward to a continued partnership as our business continues to expand.

Sincerely,

A handwritten signature in black ink that reads "Jill Zientarski". The signature is fluid and cursive, written in a professional style.

Jill Zientarski
HR Manager