



June 22, 2018

The Honorable Rick Snyder
Governor
PO Box 30013
Lansing, MI 48909

Dear Governor Snyder,

I'm writing you today as a representative of DeWys Engineering, my employer. We were graciously awarded a STTF grant for the 2018 application period and would like to thank you for selecting us to receive funding. DeWys Engineering was founded in 2009 by the Owner, Paul DeWys. It started as solely being an engineering firm and has now grown to be able to offer additional services such as Laser Scanning, and 3D Printing. We are a very small close-knit team of 9 people who are all very passionate and motivated by what skills we have and using them to work together to build a successful company.

Last year was the first year we became aware of the STTF grant and we immediately connected with West MI Works to find out if we qualified as a recipient. We were hoping the grant could help us receive training on how to design parts for sheet metal stamping. One of our largest customers needed us to design parts for sheet metal bracketry and our lack of education on how these would be manufactured prevented us from creating useful designs. So, when we heard that there was an onsite training opportunity offered covering this subject matter we eagerly made our rationale for how this grant would help us. Since we are a small company we do have a very low training budget so being awarded this grant really did help us. Now nearly 6 months after the training has been complete our relationship with our largest customer has grown greatly. Our customer has now increased their demand for our work and in fact they have asked us to commit a minimum of 3 full days a week of work to help with their workflow. This has strengthened our relationship with them and led to added business in our Laser Scanning and 3D Printing Services, and additionally an overflow of design work that our team just couldn't keep up with so we ended up hiring a new team member.

We found this grant to be most useful and just want to express our deep gratitude for the States contribution towards our company's growth.

Sincerely,



Jennifer Bissard

Finance & Administrative Coordinator
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