



1/10/18

West Michigan Works!  
121 Clover St.  
Holland, MI 49423

To whom it may concern,

West Michigan Works! has been an incredible resource for our company. Over the past several years, we have received the Skilled Trades Training Fund (STTF) grant, and the Incumbent Worker Training (IWT) grant.

Our company, DISHER, is a fully integrated product development firm. Our team designs and engineers products in several industries including automotive, office furniture, alternative energy, and consumer and medical products. Our team continually seeks training courses to expand personal skillsets, improve DISHER's competitive edge, lower employee turnover, and increase profitability.

Due to the high-level of engineering courses that our employees seek, they tend to be quite pricey, which can add up quickly as an increasing number of employees seek training. The STTF and IWT grants have been a great help to our company. Due to the grants that we have received, many employees have taken courses that they otherwise would not have had the opportunity to due to the cost.

West Michigan Works! has been a blessing to partner with over the last several years. The representatives that I have personally worked with have been extremely helpful through every step. I am truly grateful for all the work that they do to help our company receive financial assistance through grants. We would love to continue this partnership for many years to come.

Kind Regards,

A handwritten signature in blue ink that reads "Cassie Smith".

Cassie Smith  
Business Operations and Finance Coordinator  
616-748-6915 x 156  
Cassie.smith@disher.com