



June 25, 2018

The Honorable Rick Snyder
Governor
P.O. Box 30013
Lansing, MI 48909

Dear Governor Snyder,

On behalf of Element Four, I would like to express our appreciation for the workforce development services provided by West Michigan Works! Element Four is a small Technology Services Company that was established in 2009. We focus on four core technology verticals which are Backup as a Services (BaaS), Colocation and Cloud Infrastructure, Managed IT Services, and enterprise IT consulting.

I connected with West Michigan Works! because I needed assistance with training my employees and providing ongoing education as a perk of working at our company. Michigan Works! helped me reach my goal and is continually helping to ensure my employees are some of the best trained and certified in the area.

My company has benefited by working with West Michigan Works! Because we are able to retain our talented employees, and provide them with ongoing training and education. What I find most valuable about partnering with West Michigan Works! Is the resources and professional guidance we receive from them with regards to our company as we strive to grow and bring additional business into Michigan.

The Element Four team was recently awarded a Backup as a Service contract for the city of Birmingham Alabama's water works division, one of the largest municipal water works in the country. This was made possible by training that we were able to obtain with assistance from the West Michigan Works! Programs.

Sincerely,

A handwritten signature in black ink that reads "Andrew Roe". The signature is fluid and cursive, with the first name "Andrew" being more prominent than the last name "Roe".

Andrew Roe
Chief Operating Officer
616-536-1363