



Wednesday, June 26, 2019

The Honorable Gretchen Whitmer  
Governor  
P.O. Box 30013  
Lansing, MI 48909

Dear Governor Whitmer,

On behalf of Fusion IT, LLC, I would like to express our appreciation for the workforce development services provided by West Michigan Works! Executing a growth strategy, Kyle maneuvered to combine Consultations Plus and Service Technology, LLC, a hosted data center solution provider founded by Curt Irwin. In 2007, Kyle and Curt merged their entities to form Fusion IT, LLC. Since it's creation, it has grown to a current staff of 19 outstanding individuals. Fusion IT is dedicated to being a leading information and media technology enterprise offering value-added business solutions to enhance the core potential and success of small to medium-sized business clients throughout Grand Rapids, Kalamazoo and West Michigan.

I connected with West Michigan Works! because I needed assistance with being able to fully fund the classroom trainings & certifications needed to stay current with the ever growing fast-paced world of information technology. Additionally, we did utilize some of the Go Pro Funds to assist us in bringing on 2 new staff during the 1<sup>st</sup> quarter of 2019. Michigan Works! helped me reach my goal of getting our techs certified and giving us a competitive edge against our competition as well as showing our employees that we are willing to invest in their professional growth.

My company has benefited by working with West Michigan Works! Because of the invaluable resources that they provide from wage law to assistance in finding qualified candidates. What I find most valuable about partnering with West Michigan Works! is the ability to connect and participate in discussions that will help bring about change in our local economy.

Sincerely,

A handwritten signature in black ink that reads "Lora Nickel". The signature is fluid and cursive, with a large initial "L" and "N".

Lora Nickel  
Business Manager  
(616) 828-5360 x214