



Landscape Design ♦ Installation ♦ Maintenance

December 19, 2019

Dear Jennifer Llewellyn,

My name is Tony Konja and I am with Artistic Outdoor Services. I am writing to share with you the wonderful experience I had with the Mi Works! Location in Southfield Michigan. A couple of months ago I met with both Lisa Straske and Jeffrey Granat, when I was in dire need of hiring 10 people for the 2019-2020 Snow Removal Season. I wasn't completely aware of all the services that were available to business owners like me until after my meeting.

Lisa and Jeff were able to connect me to multiple resources within the area. MDOC, Michigan Rehabilitation Services, and even Southfield Public Schools. I was able to meet John Dignan and visit the classrooms. As a result, we have set up presentations in January where I will be coming into the classroom and educating the students about Entrepreneurship as well as Landscape Design. This will be an ongoing presentation for years to come.

I have been in business for over 20 years, and by me taking the time to sit with Southfield Mi Works, I have moved a lot faster with the right connections. Jeffrey has made it a point to make sure to keep me in the loop and even to help me find great connections that match my business. They are wonderful people, and I am grateful that I connected with my local Mi Works! It is people like Lisa and Jeff that help business owners like myself remove the stress of hiring workers.

I hope this letter reaches you, and please feel free to reach out if you have any questions. I look forward to my continued relationship with Mi Works! And thankful for all the resources that have supported my business in the past couple of months.

Sincerely,

Tony Konja
President
Artistic Outdoor Services, Inc.