



July 18, 2019

The Honorable Gretchen Whitmer
Governor
P.O. Box 30013
Lansing, MI 48909

Dear Governor Whitmer,

On behalf Member First Mortgage (MFM), I would like to express our appreciation for the workforce development services provided by West Michigan Works! Built on the Credit Union philosophy of "People Helping People", Member First Mortgage (MFM) has served the home financing needs of Credit Union members and individual borrowers since 2001. We are a full service mortgage lender offering expertise in all aspects of mortgage lending from purchase to refinance to construction. We are a medium sized company based in Grand Rapids, MI. We serve 120+ credit unions, most of them based in Michigan and the surrounding states.

I connected with West Michigan Works! because we needed assistance with training of our Information Technology staff members. As you may know, the technology sector is constantly changing and companies are consistently needing to stay ahead of technology, especially in the Finance world. This is due to the increase in information compromising attempts as well as needing to stay relevant with technology in serving our customers. Michigan Works! helped us reach our goals of providing training to 5 IT staff members by assisting us with applying for and seeking approval for the GoingProTalentFund.

My company has benefited from GoingProTalentFund and working with West Michigan Works! because the staff at West Michigan Works! truly cares about the communities they serve and have a lot of knowledge and resources that we can use given the difficulty in finding qualified candidates. We were happy to invest in the employees we already had and were able to also give them an opportunity to grow in their careers. Thank-you for your time and you continued support.

Sincerely,

A handwritten signature in black ink that reads "Jaimie Ancel".

Jaimie Ancel
Human Resources Team Leader
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